



WEB TECHNIQUES

WEB TECHNIQUES

910 Bolger Ct. Fenton, MO 63026

Office: (636) 343-0806

Fax: (636) 343-6629

Toll Free: 1-800-325-9777

sales@webtechniquesinc.com

www.webtechniquesinc.com

NEWSLETTER 9-15

PRODUCT SPOTLIGHT

The newly redesigned WT-30 family of systems (WT-30, WT-30LC & WT-30LCI) replaces the tried and true WT-25 family of systems. The WT-30LCI (pictured to the right with optional barcode validation system) represents all the great mechanical functionality of the WT-25LCI while updating the interface and controls. The WT-30LCI stands for Length, Count and Inspect. This system will length count, includes a fork sensor to dynamically count individual labels and due to the longer web path allow for inspection by an operator with or without an optional strobe assembly.

Our redesigned systems have remained fast and efficient while integrating an easy to use and learn touch screen interface as well as keeping the same manual control layout from the WT-25 family design. Visit our You Tube channel if you would like to see the WT-30LCI or any of our other revolutionary products in action: [Web Techniques You Tube Channel](#)



WT-30LCI with Optional Barcode Validation System

WIND ROLLS UP TO 50% FASTER!!!

Would you like to count and wind rolls up to 50% faster? Of course you would, well with the WT-30, WT-30LC, WT-30LCI or WT-35 systems you can!

The newly redesigned WT-30 family and WT-35 systems (WT-30, WT-30LC & WT-30LCI, WT-35) integrate variable frequency drive (VFD) technology.

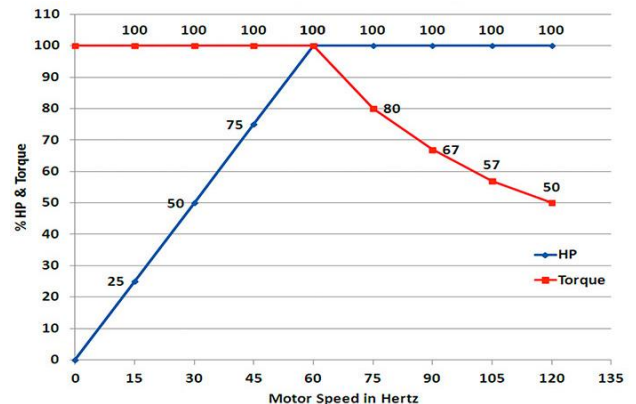


Figure 1

Introduction of a VFD

When the speed of an AC motor is controlled by a VFD, HP or torque will change depending on the change in frequency. Figure 1 provides a graphical illustration of these changes. The X axis is motor speed from 0 to 120 hertz. The Y axis is the percent of HP and torque. At 60 hertz (base motor speed), both HP and torque are at 100 percent. When the VFD reduces frequency and motor speed, it also reduces voltage to keep the volts/hertz ratio constant. Torque remains at 100 percent, but HP is reduced in direct proportion to the change in speed.

What does all this mean?

Well, all this information translated means that you can run rolls up to **50% faster** on a WT-30, WT-30LC, WT-30LCI or WT-35 versus any of our previous products! Contact us and we can shoot HD video of your product being rewound and counted on a WT-30, WT-30LC, WT-30LCI or WT-35 today!

WT-25(LC & LCI) SYSTEMS STILL SUPPORTED



WT-15 1984, Special Thanks to A&D Labels (Mark Wegmann) for sending us this system!



WT-20 1980

Web Techniques **will** continue to support the WT-25, WT-25LC, WT-25LCI, WT-25VS & WT-25VSL products with fully stocked parts and system rebuilds. Give us a call and we can help get your system back to peak running performance!

After 39 years of support we will no longer be manufacturing components for the WT-15 or WT-20 product lines. Almost all of these tables have been in the field for 25+ years and we have finally moved on (see pictures to the left of the WT-15 & WT-20 in our lobby! Special thanks to A&D Label (Mark Wegmann in particular) for donating the WT-15 system!). If you have a WT15 or WT-20 system, contact me and I will show you how we can actually save you money and allow you to get much increased through put from the WT-30 family of systems! See Return on Investment section for details.

WEB TECHNIQUES UNDER NEW MANAGEMENT

After 37+ wonderful years of ownership, Ken Barstow sold Web Techniques to Todd Hickman on February 20th 2014. Todd is a degreed Mechanical Engineer with a MBA from Fontebonne University. He has a strong background in sales, system design and project management. Web Techniques new motto is to "Say yes when others are saying no!" If you would like to contact Todd, feel free to email him at toddh@webtechniquesinc.com or call 636-343-0806.

FEATURES WITH BENEFITS

Web Techniques now offers **Constant Speed Control** on all new WT-30, WT-30LC, WT-30LCI and WT-35 products.

All systems with integral fork sensor now include **Missing Label Detection** and **Unremoved Matrix Detection** as standard (see Figure 2). All you have to do is enter in your label length and gap dimensions and the system will do the rest.

Accel/Decel
Setup

Idle Speed:56

Home Miss Label
Unrem Matrix Barcode
Setup More

Figure 2

COREHOLDER CORNER

Lift-Off Air Coreholders

These coreholders offer the **BEST OF BOTH** styles (Cam-Lock and Flange Mounted Air). They can be removed and installed in a second or two with no tools. Inflation is by means of a rubber tipped air nozzle. Lift-Off Air Coreholders are 100% interchangeable with Lift-Off Cam-Lock coreholders. You can use air inflated coreholders for your most common jobs and save money by using economical cam-lock coreholders for odd jobs that do not require slitting. An air coreholder is required in the rewind position if the machine is going to be used for slitting.



This is my pledge to our customers. If it is not right we will make it right. We follow the Golden Rule at Web Techniques and treat others as we would want to be treated. If you ever have any questions or concerns about a Web Techniques product or service feel free to contact me directly. Thank you for your business!

Todd Hickman

President

toddh@webtechniquesinc.com

WEB TECHNIQUES

www.webtechniquesinc.com

QUOTE TO LIVE BY!

"You don't earn loyalty in a day. You earn loyalty day-by-day." – Jeffrey Gittomer